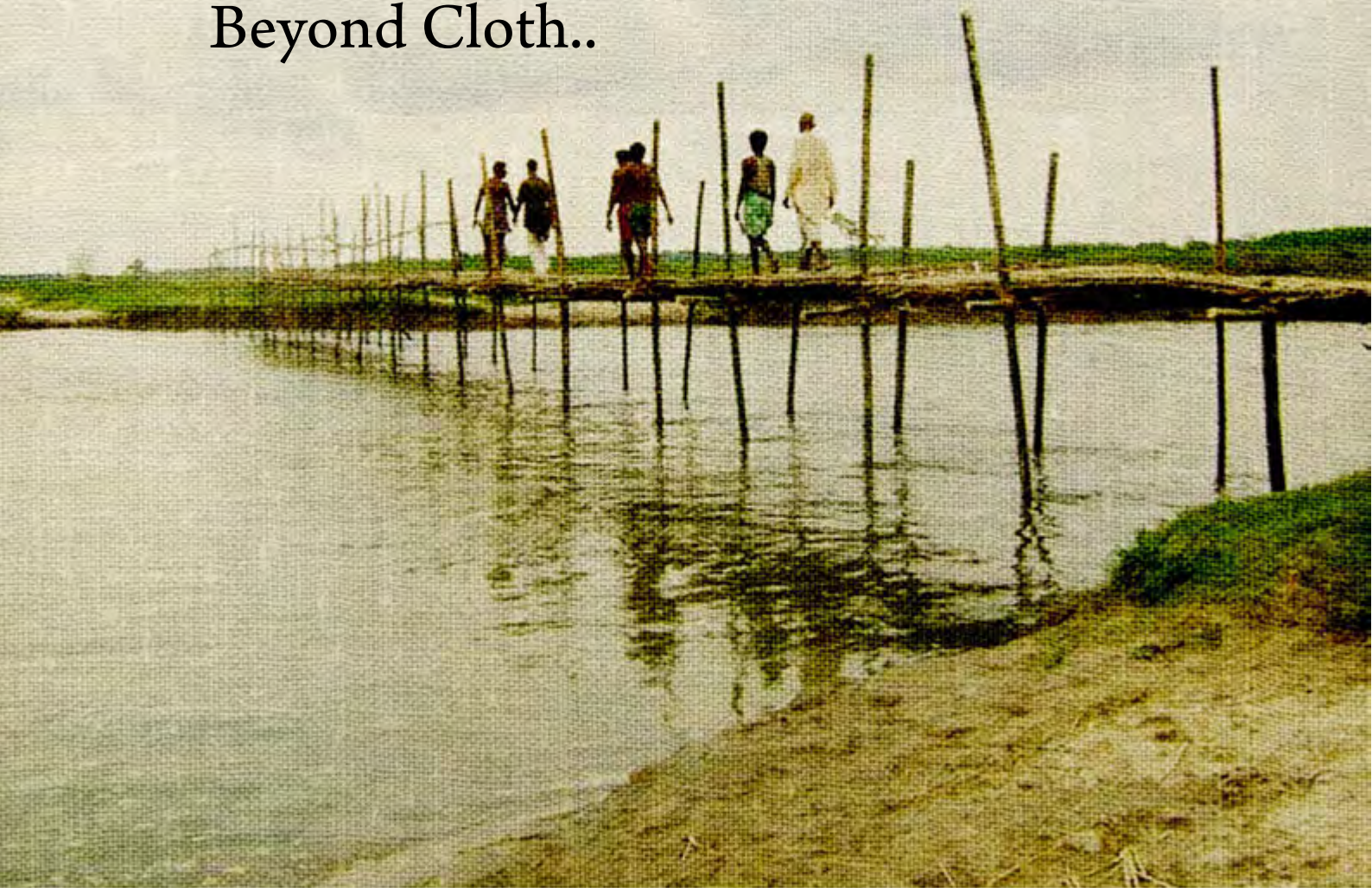



Beyond Cloth..




गूज..

GOONJ.. a voice, an effort
ANNUAL REPORT | 2015 - 2016

CONTENTS

■	Message from Team Goonj	3
■	Rural Development Work	4
	- Sanitation	5
	- Infrastructure Building	6
	- Water	7
	- Agriculture	8
■	Menstrual Hygiene and Management	9
■	Education	10
■	Disaster Relief and Rehabilitation	12
■	Livelihood and Income Generation	15
■	Our Work in Urban India	16
■	Goonj Material Chart	17
■	Awards and Accolades	18
■	Media Coverage	23
■	Financials	24



Over the years Goonj has used urban material to solve some difficult rural issues to make a difference in the lives of people across India. As a new concept we deliberately focused on experimenting with new aspects to highlight the potential. The fact is unlike what some people still think, our work is NOT about collecting material from urban India and distributing in rural India or just recycling and waste management..

This year's annual report showcases the reach and impact of our work. In 2015-16 under our flagship Cloth For Work (CFW) initiative Goonj completed 2,315 development activities where village communities across 1,140 villages worked on their own issues, with their own wisdom and resources and then received tons of material as their reward. This is what we do actually...

The year 2015-16 was also very special because our Founder received the prestigious Ramon Magsaysay award.. It is indeed a great honour for the entire team and everyone associated with Goonj. The lines inscribed on the award medallion make it a historic validation of what we do..

"In electing Anshu Gupta to receive the 2015 Ramon Magsaysay Award, the board of trustees recognizes his creative vision in transforming the culture of giving in India, his enterprising leadership in treating cloth as a sustainable development resource for the poor, and in reminding the world that true giving always respects and preserves human dignity."

We couldn't have captured the essence of our work as beautifully..

This is what we hope to do for times to come..

With best wishes for a better future..

Team Goonj



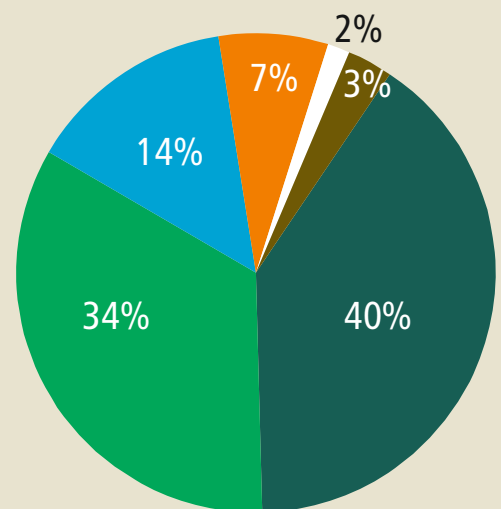


Rural Development Work

Rural development and solving some of the issues that constantly bother village communities has been our core concern. When rural India suffered drought and disasters this year, our work automatically steered towards working on related issues.

When water, agriculture and sanitation became the core issues around which the entire rural economy galvanized, our focus was there likewise.

It is the masses who decide what work will be done with material as a facilitator. In 2015-16 water, agriculture, sanitation and infrastructure building emerged as some core concern areas on which people wanted to work..



- Sanitation: 929
- Infrastructure Building: 783
- Water Resource Management: 326
- Agriculture: 171
- Environment: 35
- Others: 71

Total Activities: 2315



Before



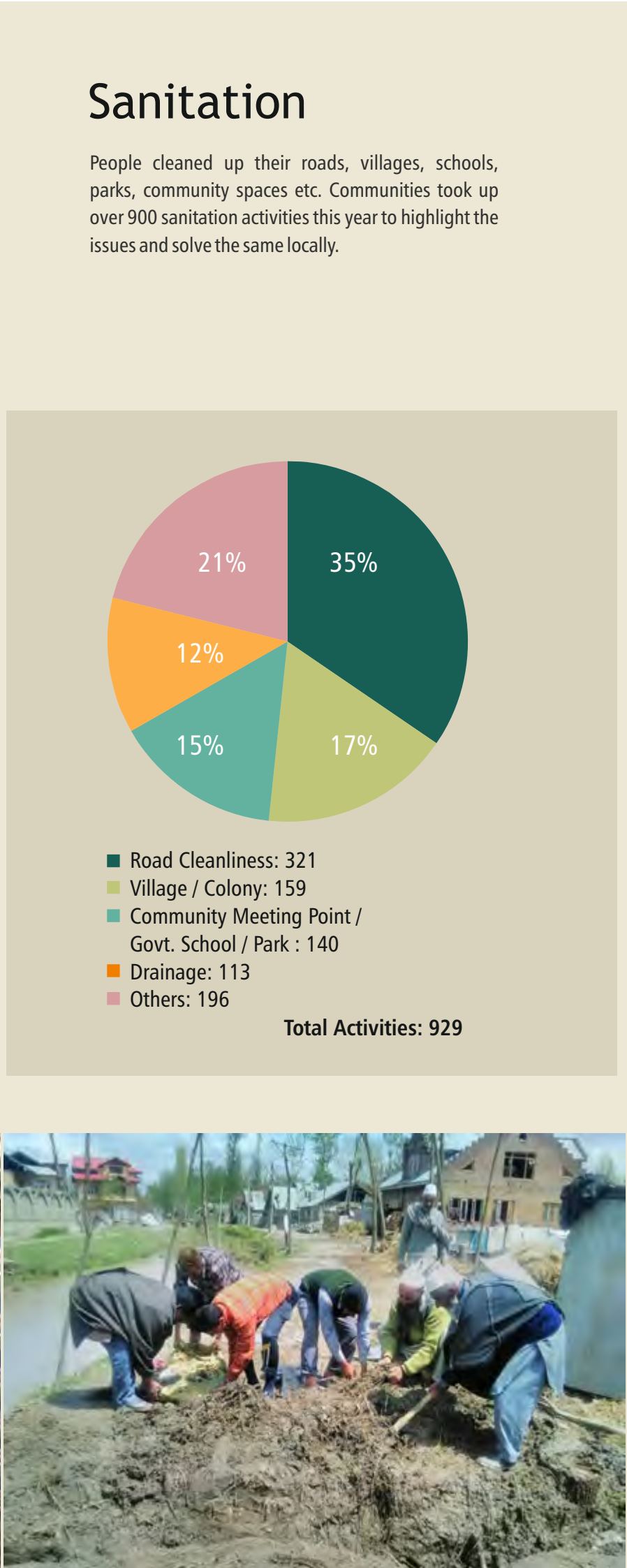
After



Before



After

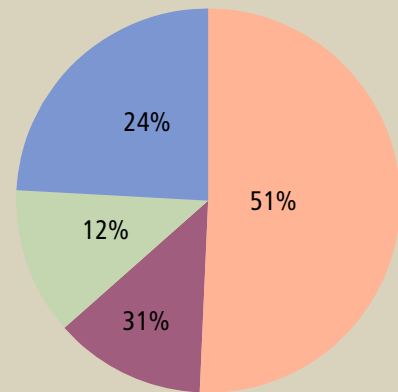




Infrastructure Building

The roads and bridges play a very important role in connecting the villages to the rest of the world. These are in fact the critical elements in encouraging economic activity and agriculture across the country. Goonj has been working consistently with communities in the most far flung remote areas on the roads and bridges.

Repairing roads especially after disasters were some of the most important tasks we took up with village communities. Making and repairing of drains, big and small bridges and community spaces like learning centres, bandstands etc. were some of the main activities we took up this year.



- Road Repair: 397
- Community Infrastructure: 100
- Road Making: 97
- Others*:189

Total Activities : 783

*Drain making/repairing, bridge making, bridge/pulia repairing and learning centres.





Before



After

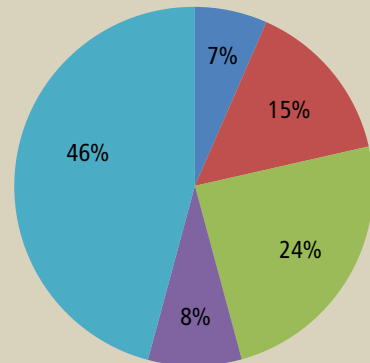


Water

Water is called the elixir of life for a reason. A lot of agrarian problems of our economy revolve around water.. For the last few years we have been trying to focus on water related issues in rural India.

This year Goonj initiated 326 water related activities. The work included digging / cleaning / making of ponds, canals and wells. We also worked on rainwater harvesting / groundwater recharging activities apart from making reservoirs and check dams.

Number of Water Resource Management Activities



- Reservoir / Check Dam: 79
- Pond Cleaning: 48
- Well Cleaning and Repairing: 27
- Pond/Well/Canal making: 22
- Others: 150

Total Activities: 326



Agriculture

There is a close connection between water and agriculture and both these issues have a direct bearing on seemingly unrelated issues like migration, employment, income generation and the overall well-being of our country.

In 2015-16, Goonj took up 171 agriculture focussed activities with village communities. These included land bunding, community farming, making of kitchen gardens and irrigation related activities which result in more efficiency and better productivity for the farmers across India.





Menstrual Hygiene and management

Goonj's **Not Just a Piece of Cloth (NJPC)** initiative has been serving adolescent girls and women at the bottom of the development pyramid for more than a decade now. Focussing on the three A's; **awareness, access and affordability**, our goal is two-fold; One, to reach a clean piece of cloth to women who don't even have enough cloth for this basic need. Two, to break the culture of shame and silence around this taboo issue in the cities and villages of India.

By the end of the financial year 2015-16 more than 5900 men and women responded to Goonj's ***Million Voices campaign** form by sharing their experiences, opinions and thoughts about menstruation. In this year we reached 4, 36, 000 cloth pads 'MY Pads'. With each 'MY Pads' packs of 10/15 pieces we also reached out 1/2 undergarments as well to women in rural and slum India. This is important because undergarments help safeguard women who go out for open defecation and for managing their menstruation by wearing and managing a cloth pad.

Other Health related initiatives

Over the last 18 years Goonj has worked consistently in disasters to reach basic medicines contributed by the masses. In **2015-16** we reached out basic medicines support to **17** medical organized by doctors and government hospitals. Goonj also provided medicinal support to **67** institutions / individuals in five states.



Number of Healthcare Initiatives

- Healthcare, educational centres and individuals reached with medicines and medical equipment
- Health Camps



* To know more about Goonj's global Million Voices Campaign go to www.njpc.goonj.org



Education

We strongly believe that lack of material affects a person's life in many ways. Reaching basic learning material to rural students and to small village schools impacts the learning experience and enhances the basic infrastructure. Goonj reached basic support to 415 institutions including schools, Aanganwadis and informal setups across 325 villages. Specifically more than 7600 school Kits were reached out to children.

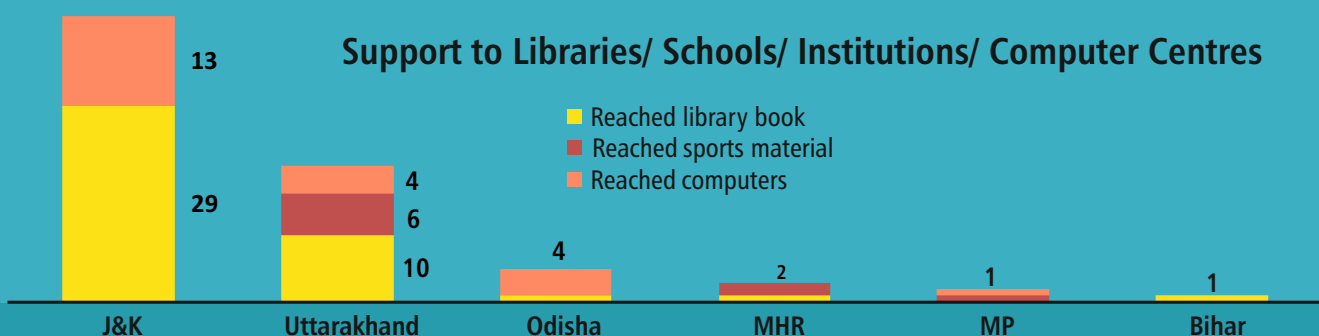


Computers, Sports and Libraries

In 2015-16, across 6 states Goonj supported 42 institutions with library books while we reached sports material to 9 schools / institutions and reached 76 computers in 22 institutions. We also supported 12 study centres in the most far flung areas where the education facilities are minimal.



Support to Libraries/ Schools/ Institutions/ Computer Centres





Shoes

and why they make a difference..

There's a lot to be said about the simple unadulterated joy of a new pair of shoes. There's hardly anyone who hasn't felt this joy.. Yet millions of kids going to school without a pair of shoes, miss this basic.

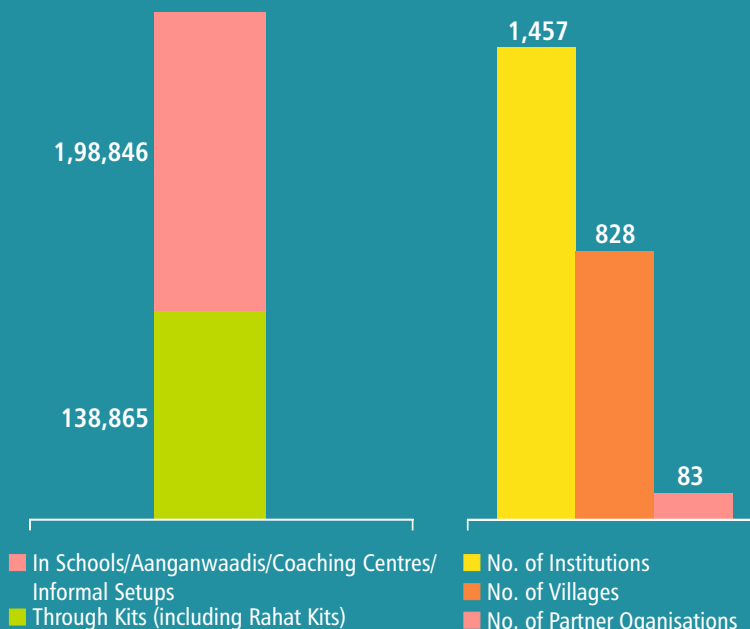
At Goonj we strongly believe that it is the little gaps that make a BIG difference..This year we reached out 337,711 shoes to people in 828 villages which included 138,865 shoes as part of our family kits and 198,846 shoes to anganwadis, schools, coaching centres and informal setups.

TOMS, a California based market leader in shoes started its partnership with Goonj in 2013, pledging to give a new pair of shoes to a child in need on its every purchase. This partnership strengthened the work and also validated our philosophy that small efforts do make a big difference..

TOMS Partnership – Reaching Shoes

Number of shoes reached: 337,711

Number of Institutions, Partner Org. & Villages reached: 1828





Disaster relief & Rehabilitation

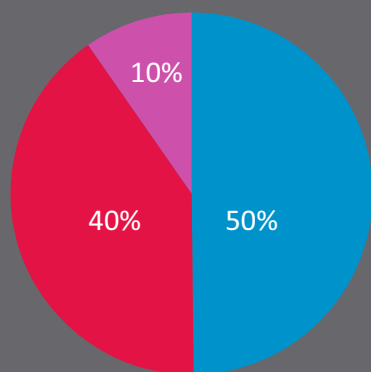
For more than a decade now Goonj has come to be identified closely with disaster relief and rehabilitation work across India.

Tamil Nadu and Andhra Pradesh Floods

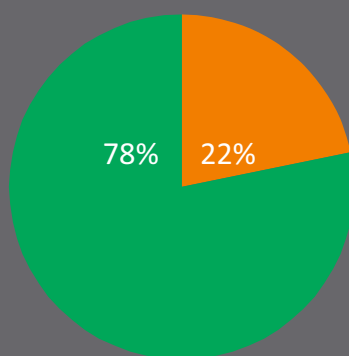
In November 2015 Chennai and many parts of Tamil Nadu and Andhra Pradesh saw its worst rainfall in 100 years. The result – many areas including Chennai were completely paralyzed for many days.

Though the media focussed on the suffering in Chennai the devastation in many other parts of Tamil Nadu and

No. of families reached in disasters



'Cloth for Work' Kits dispatched



- Earthquake and Cyclones: 17,605
- Flood & Landslides: 14,306
- Others: 3,423

No. of Families: 35,334

- CFW General: 7650
- CFW Winter: 27505

* Note:

- 1) Others include drought, heavy rain, fire, demolition, hail storm, hurricane, and individual support
- 2) Flood and Landslide are combined as in some states flood and landslide occurred together.





Andhra Pradesh went unnoticed.. At the time Goonj didn't have a base in Tamil Nadu but within a few days of this disaster our team reached Chennai and started relief operations.

We worked for some of the neglected communities like the HIV Positive women and transgender population. Our focus was also to reach out to areas like Nellore where people suffered a lot but not many agencies came to work initially.

More than 325 tons of material reached out to flood affected people in parts of Tamil Nadu and Andhra Pradesh.

Over 15000 relief kits reached out included 4398 Ration Kits* and 10,950 Rahat Kits*. Despite apprehensions of many people in the development sector that people of Tamil Nadu won't accept old cloth and won't work for material we

started our Cloth for Work initiative as part of our time tested strategy for the disaster affected.

In total we worked in 5 districts of two states i.e. Tamil Nadu and Andhra Pradesh. 73 Community development activities were completed in Tamil Nadu while 63 different activities were initiated in Nellore (Andhra Pradesh) where 8500 people from 80 villages participated.

We also reached out 29,884 shoes, majority of which became a part of our larger Rahat and Cloth for Work (CFW) Family Kits to people.



*A Ration Kit mainly has dry ration like rice, dal, etc. while a Rahat Kit is mainly prepared for disaster relief and has clothes and other essential material depending on availability.



Bihar Cyclone

On April 21st, 2015 many districts of Bihar were hit by a strong cyclone which was followed by a massive earthquake in neighbouring Nepal on 25th April which also badly affected many parts of Bihar. More than 150 people died and hundreds were injured in the areas bordering Nepal. Some of the worst affected districts were Purnea, Madhepura, Katihar, Supaul, Saharsa, Madhubani, Darbhanga and Sitamarhi.

Our teams immediately rushed to these areas to assess the urgent needs and situation. A temporary base camp was set up in Purnea. On 12th May when another massive earthquake caused major devastation in many parts of the state Goonj intensified its relief work as the need increased suddenly.

294 tons of material was sent to the cyclone affected areas of Bihar in 2015-16 including:

- 64,095 'MY Pads'.
- 62,172 shoes including TOMS shoes
- 1546 tarpaulins
- 3066 daris and 4290 blankets
- Over 30,000 kgs of ration

Rehabilitation work: At the end of the relief work Goonj started the second phase of long term rehabilitation work in some of the affected areas. 143 different development activities were undertaken by the village communities under Goonj's CFW initiative. 74 Vaapsi Occupational kits were reached out to people for starting some local small scale works.

Sujni making was also started among the cyclone affected women in the area and 3426 Sujnis were made utilizing 12,000 kgs of waste cloth.





Livelihood and Income Generation

Livelihood and income generation are the two biggest challenges rural communities face after any disaster. It's the reason why many migrate to cities, looking for a means to sustain their families.

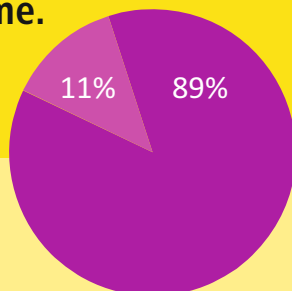
That's why we often say that in this country one doesn't need to wait for a disaster to help.. poverty is the biggest ongoing disaster for many.

Some years ago we started Sujni making, a unique initiative involving making quilts / blankets out of last shreds of cloth by village women. We reach out these sujnis to people who have little to deal with winter, an ignored but annual disaster for the poor.

These women also make aasans (individual sitting mats for children in schools) for students in small rural schools. In 2015-16, 250 women made about 77000 of Sujnis and aasans.



>250 Tons of urban waste cloth was used in the same.



- Through Sujnis > 220 Tons
- Through Aasans > 30 Tons

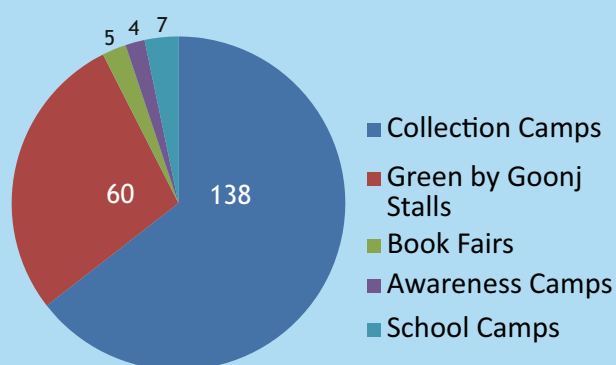




Our work in Urban India

A significant part of our work is in urban India, in the many cities where people from all walks of life connect with our work, contribute material and volunteer to spread the word. The urban masses are indeed our most significant base who contribute material and money to keep the work going. Here's a summary of our main activities in urban India this year:

Collection Camps, Green by Goonj products stalls, awareness stalls, book fairs and stalls and camps in schools were some touch points of connecting with the masses.

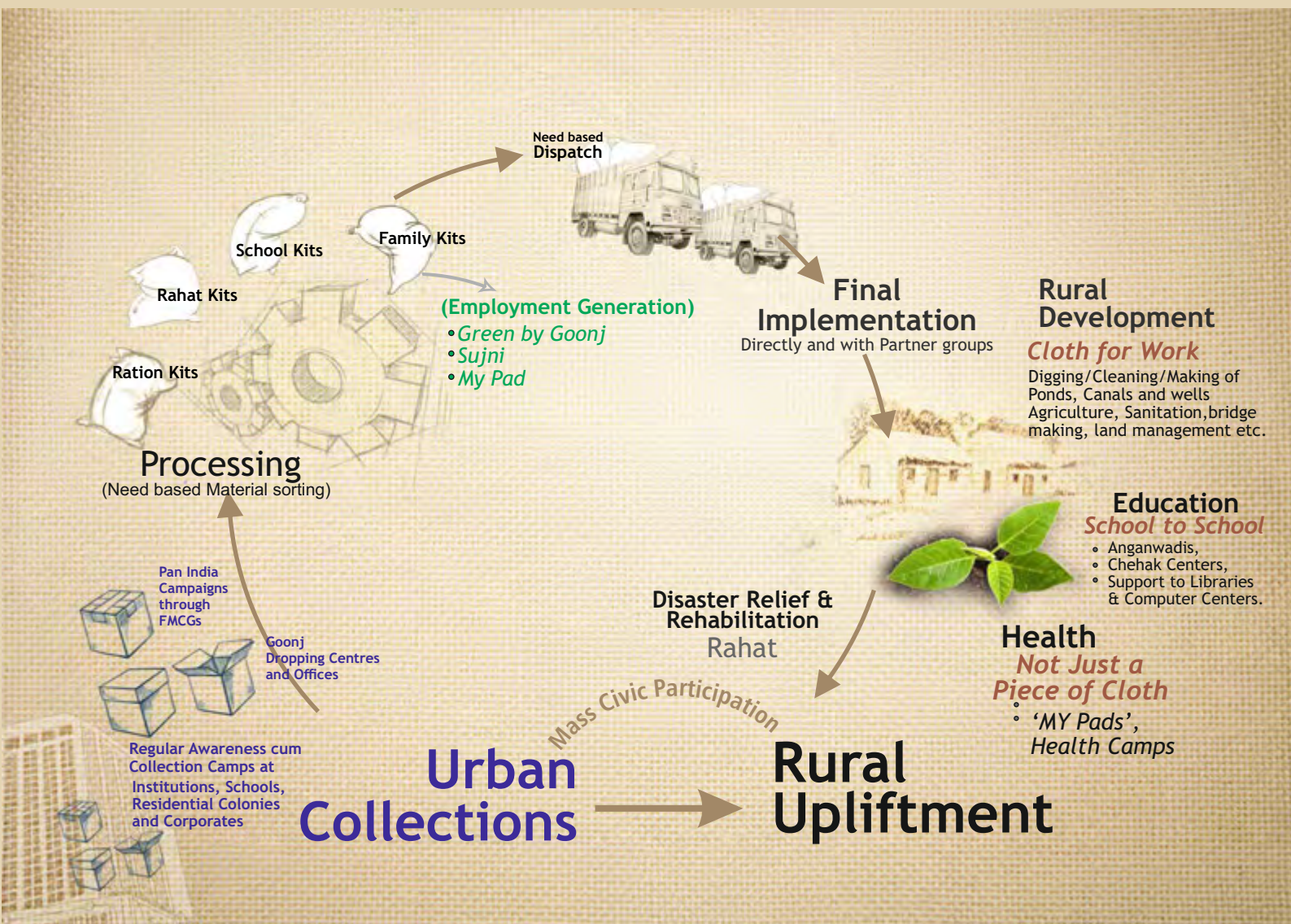


Visits to Goonj: For everyone who associates with Goonj, a visit to our processing centres is a must. Every year people from all over the country and from across the world visit Goonj to understand the work we do and our home grown processes and systems. This year in Delhi alone 32 teams from schools and 48 teams from colleges visited the Processing centre. Goonj's offices across the country receive many more people who come to see first hand the value add we do to the material given by urban India.

Key events and campaigns; This year our focus was to align our multi city operations and connect with our rural partner organizations. With two big disasters (Chennai and Bihar) apart from some annual disasters our teams spent a lot of time on relief and rehabilitation work across the country.

Like every year Goonj participated in a big way in **Daan Utsav / Joy of Giving Week** by organizing a pan India collection campaign where hundreds of volunteers participated and thousands of people contributed material. Also like every year Goonj Delhi hosted more than 400 **Jagriti Yatris** on an epic annual train journey across India.

When you give money
and material to GOONJ..



गूँज..

GOONJ.. a voice, an effort

Awards & Accolades



'Ramon Magsaysay Award 2015' to Anshu Gupta, Founder, Goonj



Anshu Gupta listed by 'Forbes' as one of India's most powerful rural entrepreneurs.



'Innovation for India award' by Marico



'Lien i3 Challenge Award'



CNN IBN's 'Real Heroes' award to Anshu Gupta



'India NGO of the Year' award by Resource Alliance.



'World Bank's Global Development Market Place Award'.



'Ashoka Fellowship' to Anshu Gupta



'Deutsche Bank Urban Age Award'



Listed among 'The World's Top 10 Most Innovative Companies in India', by Fast Company.



'Social Entrepreneur of the year award' to Mr. Anshu Gupta, by Schwab Foundation, (sister concern of World Economic Forum).



'Game Changing Innovation' by NASA & US State Dept.



'Edelgive Award' in health & well- being category.



GDN- 'Japanese Award' for Most Innovative Development Project.



'Young Turks Change Agent Award' to Anshu Gupta.

MAGSAYSAY AWARD TO
ANSHU GUPTA,
FOUNDER GOONJ..



GUPTA, ANSHU | CITATION



Monumental disasters in recent years have starkly exposed the vulnerabilities of the world's poor, but have also shown that there is a tremendous wellspring of human empathy that can be tapped to help them. The formidable challenge is to find ever better, more sustainable ways of organizing the effort to help those in need.

In India, Anshu Gupta left his job in a well-known firm to devote himself to this task. His journey began in 1999, when he and his wife contributed sixty-seven pieces of personal clothing for the use of the homeless during winter. This experience drew their attention to the vast quantities of underutilized cloth and other materials lying unused in India's urban households, while many rural poor die because they do not have enough clothing. Thus Gupta founded Goonj, a volunteer organization built on the powerful, life-changing lessons he learned: that much more than random disaster relief needed to be done; that better ways of mobilizing public concern and assistance had to be organized; and most importantly, that giving must put at the center the recipient's rights and dignity rather than the giver's goodness and satisfaction. For Gupta, extreme poverty is actually a continuing human disaster; hence, giving must have no season. Choosing cloth as an entry point for giving, he has seen its importance for a person's dignity and survival in a vast country where, aside from disastrous flooding, the winter cold kills many who are underclothed. Gupta's own epiphany came in meeting a poorly-clad six-year-old girl who grew up with corpses because her father eked out a living picking up abandoned dead bodies and cremating them for a fee. When he asked the girl what she did to avoid the cold in Delhi's harsh winter, she said: "When I feel cold, I hug a dead body and sleep."

Goonj is now a movement working in twenty-one of India's twenty-nine states, and is much more than a channel for clothing and other recycled articles. Through its staff, its thousands of volunteers, and numerous partner organizations, Goonj redistributes contributed items, and processes cloth and others to fit the identified needs of recipient groups. Dormant, underutilized cloth—including cloth scraps and loose threads—are used to fabricate essential articles like rugs, blankets, mattresses, and even clean cloth sanitary pads, as a hygienic alternative to the rags that poor girls and women use during their menses. Goonj has branded them "MY Pads," producing to date over three million sanitary pads that are the cheapest in the world, while raising the taboo subject of menstrual hygiene as an issue of social concern.

The Goonj strategy involves the poor in identifying their needs, employs them in recycling and fabrication, and inspires poor communities to undertake projects like building bridges and repairing schools in exchange for clothes and other essential articles. Every year, over a thousand such projects have been undertaken in rural India under Goonj's "Cloth for Work" initiative, a program that innovatively converts cloth into a development resource.

Today, Goonj handles more than one million kilograms of materials annually; has a wide network of collection and processing centers; and runs a vigorous program that educates the public in sustained and responsible giving. It has had an impact on the lives of millions. Paradoxically, Goonj is concerned less with its organizational growth than with the spread of its ideas. Gupta says, "We live in a world which has problems in volumes. We need solutions in volumes, and people who work on these in volume. We all need to get up and do something."

In electing Anshu Gupta to receive the 2015 Ramon Magsaysay Award, the board of trustees recognizes his creative vision in transforming the culture of giving in India, his enterprising leadership in treating cloth as a sustainable development resource for the poor, and in reminding the world that true giving always respects and preserves human dignity.





GUPTA, ANSHU | RESPONSE



On behalf of millions of people in India and the rest of the world, our sincere thanks for this acknowledgement. This award is recognition to the many ‘taken for granted, non-issues,’ and the viable solutions which lie amongst us. In an era of machines, this is a recognition to the needles. We see cloth as a needle in the holistic human development process, and a piece of cloth in the form of a sanitary pad as a needle in the bigger struggle for dignity for millions of women.

We don’t want to change the world; we are ordinary people, we want to improve it first. We strongly feel that somewhere, something is wrong. Because despite a whole lot of us in this room and many similar rooms across the globe who are applying so much intellect, resources, good intentions and hard work to improve our societies, poverty and other troubling issues are not getting resolved. The gap is growing, the issues becoming more complicated.

Perhaps it is time for us to change our vocabulary, to remove demeaning words like ‘donor’ and ‘beneficiary,’ and treat everyone as a stakeholder. It’s time to change the meaning of disaster and accept that half the world doesn’t need a disaster, as poverty is the biggest ongoing disaster. It’s time to stop imposing development agendas and policies, and listen to the people whom these decisions affect. It’s time to reduce charity and dignify giving. It’s time to re-look into our knowledge and intellect, and value the wisdom of the grassroots. It’s time to stop treating money as the only currency in the world and start looking for parallel currencies for development.

Today thousands of tonnes of second hand material, so far treated worldwide as disaster relief material or charitable subject-object, constitute our organization’s currency. Goonj’s ‘Cloth for Work’ invites communities to choose their own problem—whether it is a broken road or a dirty pond, whatever is a real concern—work on that with your wisdom, pay back to the nation in a currency you have-called “labor”-and you are rewarded in a currency that people of the nation have-called “material.” It is about the barter between these two new currencies, labor and material, creating a new economic model. Maybe somewhere in this process is the genesis of a parallel economy which is not cash-based but trash-based.

I hope that when the celebrations around this year’s award are over, there will be some people out there—from the governments, academia, development sector, research organizations, policy makers, opinion leaders and decision makers—who will see this work as a possibility which can turn the tide on the colossal waste we all are facing.

This world is the world of volume. The problems are in volume. We do need solutions in volume and the people who work on those are also needed in volume. No need to have intellectual debates on either/or. It is about AND. Right now we do need more and many different solutions.

We have just been able to touch upon some issues in our part of the world. Goonj is a constructive and positive movement by the common people, for the common people. With all humility from this prestigious stage, we want to give a copyright for others to copy our ideas. Do copy, replicate, add more wisdom and take our Goonj solution to other nations, geographies and communities. Let’s see what can be achieved with the world’s so-called waste. For us, the mission is to grow as an idea and not just as an organization.

I do have high hopes for the youth, even as they are the most troubled with the present; the future is in their hands. In the end, doing good is a collective responsibility and we all truly want to live in a better world.

Thank you for listening and calling us here. I dedicate this beautiful day and this award to my parents—up above watching as shining stars; my family; the amazing Goonj team for standing together in the best and worst of times; the volunteers, and the people of my country, for being with us.

Thank you and Jai Hind.

MEDIA COVERAGE



Magsaysay for NGO founder

Indians want to give, they just need trust factor: Anshu Gupta



ANSHU GUPTA, founder of the NGO, has been awarded the Magsaysay Award for Social Leadership. He is the first Indian to win this prestigious award. Gupta, who is 44 years old, has been working in the field of social entrepreneurship for over 15 years. He has founded several NGOs, including the one that won the award. Gupta's work focuses on empowering women and improving the lives of the poor. He has been instrumental in the development of the 'Goonj' brand, which provides affordable and sustainable products to the poor. Gupta's success has inspired many others to start their own NGOs and make a difference in the lives of the poor.



"Good work happens when people form a feeling of responsibility"

ANSHU GUPTA, founder of the NGO, has been awarded the Magsaysay Award for Social Leadership. He is the first Indian to win this prestigious award. Gupta, who is 44 years old, has been working in the field of social entrepreneurship for over 15 years. He has founded several NGOs, including the one that won the award. Gupta's work focuses on empowering women and improving the lives of the poor. He has been instrumental in the development of the 'Goonj' brand, which provides affordable and sustainable products to the poor. Gupta's success has inspired many others to start their own NGOs and make a difference in the lives of the poor.



Financials

FORM NO. 10B

[See rule 17B]

Audit report under section 12A(b) of the Income-tax Act, 1961, in the case of charitable or religious trusts or institutions

We have examined the balance sheet of **GOONJ**, **AAATG5219M** [name and PAN of the trust or institution] as at **31/03/2016** and the Profit and loss account for the year ended on that date which are in agreement with the books of account maintained by the said trust or institution.

We have obtained all the information and explanations which to the best of **our** knowledge and belief were necessary for the purposes of the audit. In **our** opinion, proper books of account have been kept by the head office and the branches of the abovenamed **trust** visited by **us** so far as appears from **our** examination of the books, and proper Returns adequate for the purposes of audit have been received from branches not visited by **us**, subject to the comments given below:

In **our** opinion and to the best of **our** information, and according to information given to **us**, the said accounts give a true and fair view-

(i) in the case of the balance sheet, of the state of affairs of the above named **trust** as at **31/03/2016** and

(ii) in the case of the profit and loss account, of the profit or loss of its accounting year ending on **31/03/2016**

The prescribed particulars are annexed hereto.

Place **NEW DELHI**
Date **15/10/2016**

Name
Membership Number
FRN (Firm Registration Number)
Address

CA SUBHAIT SAHOO
057426
322952E
S. SAHOO & CO CHARTERED
ACCOUNTANTS 107, LAXMA
N SINGH COMPLEX-I MUNIR
KA NEW DELHI 110067



ANNEXURE Statement of particulars I. APPLICATION OF INCOME FOR CHARITABLE OR RELIGIOUS PURPOSES

1.	Amount of income of the previous year applied to charitable or religious purposes in India during that year (₹)	61848263
2.	Whether the trust has exercised the option under clause (2) of the Explanation to section 11(1) ? If so, the details of the amount of income deemed to have been applied to charitable or religious purposes in India during the previous year (₹)	No
3.	Amount of income finally set apart for application to charitable or religious purposes, to the extent it does not exceed 15 per cent of the income derived from property held under trust wholly for such purposes. (₹)	25596048
4.	Amount of income eligible for exemption under section 11(1)(c) (Give details)	No
5.	Amount of income, in addition to the amount referred to in item 3 above, accumulated or set apart for specified purposes under section 11(2) (₹)	85264112
6.	Whether the amount of income mentioned in item 5 above has been invested or deposited in the manner laid down in section 11(2)(b) ? If so, the details thereof.	Yes AMOUNT WAS DEPOSITED WITH SCHEDULED BANK IN THE FORM OF FIXED DEPOSITS
7.	Whether any part of the income in respect of which an option was exercised under clause (2) of the Explanation to section 11(1) in any earlier year is deemed to be income of the previous year under section 11(1B) ? If so, the details thereof (₹)	Not Applicable
8.	Whether, during the previous year, any part of income accumulated or set apart for specified purposes under section 11(2) in any earlier year-	
(a)	has been applied for purposes other than charitable or religious purposes or has ceased to be accumulated or set apart for application thereto, or	No
(b)	has ceased to remain invested in any security referred to in section 11(2)(b)(i) or deposited in any account referred to in section 11(2)(b)(ii) or section 11(2)(b)(iii), or	No

कोष मूल्य २००

DISPOSITION OR USE OF INCOME OR PROPERTY FOR THE BENEFIT OF PERSONS REFERRED TO IN SECTION 1361

1. Whether any part of the income or property of the trust was lent, or continues to be lent, in the previous year to any person referred to in section 17(2)?	No
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कोष मूलो दृष्टे

Name and address of	Where the concern is a	Nominal value of the	Income from the	Whether the a
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Place NEW DELHI *Sachin*

1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 26

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Financials

GOONJ.,
J-93, SARITA VIHAR, NEW DELHI-110076

BALANCE SHEET AS AT 31st MARCH, 2016

SCHEDULE		AMOUNT ₹		
		F.Y 15-16	F.Y 14-15	
SOURCES OF FUNDS				
I.FUND BALANCES:				
a.General Fund	[01]	356,412,542.00	323,596,493.00	
b. Assets Fund	[02]	2,966,567.00	3,588,145.00	
		359,379,109.00	327,184,638.00	
II.LOAN FUNDS:				
a.Secured Loans		-	-	
b.Unsecured Loans		-	-	
		-	-	
TOTAL ₹		[I+II]	359,379,109.00	327,184,638.00
APPLICATION OF FUNDS				
I.FIXED ASSETS				
Gross Block	[03]	57,255,241.00	28,002,415.00	
Less: Accumulated Depreciation		4,404,502.00	2,915,269.00	
Net Block		52,850,739.00	25,087,146.00	
II.CAPITAL WORK IN PROGRESS				
		47,058.00	43,358.00	
III.INVESTMENTS				
		[04]	268,178,438.80	269,833,945.00
IV.CURRENT ASSETS, LOANS & ADVANCES:				
a.Loans & Advances	[05]	3,545,715.00	1,611,110.00	
b.Cash & Bank Balance	[06]	15,314,099.00	15,310,226.00	
c.Sundry Debtor	[07]	287,838.00	328,673.00	
d.Other Current Assets	[08]	23,884,710.00	18,038,126.44	
A		43,032,362.00	35,288,135.00	
Less:CURRENT LIABILITIES & PROVISIONS:				
a.Unspent Grant	[09]	401,189.00	1,590,675.00	
b.Liabilities for Expenses	[10]	4,328,300.00	1,477,270.00	
B		4,729,489.00	3,067,945.00	
NET CURRENT ASSETS		[A - B]	38,302,873.00	32,220,190.00
TOTAL ₹		[I+II+III+IV]	359,379,109.00	327,184,638.00

Significant Accounting Policies and Notes to Accounts

[27]

The schedules referred to above form an Integral part of the Balance Sheet.

IN TERMS OF OUR REPORT OF EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

[CA.Subhajit Sahoo, FCA, LLB]
Partner
Firm No. 322952E
MM No. 057426

Place :New Delhi
Date : 15.10.2016



For & on behalf :
GOONJ.

Anshu Gupta
President

For GOONJ.

Ajay Kumar Sharma
Secretary

Financials

J-93, SARITA VIHAR, NEW DELHI-110076

INCOME & EXPENDITURE A/C FOR THE YEAR ENDED 31st MARCH, 2016

	SCHEDULE	AMOUNT ₹	
		F.Y 15-16	F.Y 14-15
I. INCOME			
Grant	[11]	1,465,600.00	11,070,941.00
Donations	[12]	138,537,876.00	141,843,251.00
Interest Income	[13]	27,486,916.00	22,543,277.00
Incidental Income From Enviornmental Projects & Misc.	[14]	5,217,531.28	3,320,025.00
Membership Fees		500.00	1,250.00
Deutsche Bank-Award Money		-	3,048,067.00
TOTAL ₹		172,708,423.00	181,826,811.00

II. EXPENDITURE

INDIAN SECTION

EARMARKED DONATIONS	[15]	85,236,419.90	60,277,345.00
GOONJ PROGRAMME	[16]	28,118,697.63	13,370,497.00

FOREIGN SECTION

EARMARKED DONATIONS	[17]	18,362,704.00	25,839,218.00
GOONJ PROGRAMME	[18]	7,306,898.85	4,904,405.80

Depreciation	[03]	1,489,233.00	1,071,704.00
Less: Transferred to Assets Fund		621,578.00	761,836.00
		867,655.00	309,868.00

TOTAL ₹		139,892,375.00	104,701,334.00
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III. EXCESS OF INCOME OVER EXPENDITURE	[I- II]	32,816,048.00	77,125,477.00
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IV. EXCESS OF INCOME OVER EXPENDITURE TRANSFERRED TO GENERAL FUND		32,816,048.00	77,125,477.00
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Significant Accounting Policies and Notes to Accounts [27]
The schedules referred to above form an integral part of the
Income & Expenditure A/c

IN TERMS OF OUR REPORT OF EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

[CA.Subhajit Sahoo, FCA, LLB]
Partner
Firm No. 322952E
MM No. 057426

Place : New Delhi
Date : 15.10.2016



For & on behalf :
GOONJ
Anshu Gupta
President

For GOONJ
Ajay Kumar Sharma
Secretary

Financials

J-93, SARITA VIHAR, NEW DELHI-110076

RECEIPT & PAYMENT A/C FOR THE YEAR ENDED 31st MARCH, 2016

SCHEDULE		AMOUNT ₹	
		F.Y 15-16	F.Y 14-15
RECEIPTS			
Opening Balances			
Cash in Hand			
Cash at Bank		254,531.00	145,750.00
(a) HDFC BANK		10,573,983.95	168,178,781.00
(b) PUNJAB & SIND BANK		296,966.54	286,387.00
(c) YES BANK		4,184,743.62	35,141,640.61
Grant	[19]	200,000.00	1,382,566.00
Donations	[20]	138,537,876.00	141,498,448.00
Interest Income	[21]	27,486,916.00	11,527,946.00
Incidental Income From Environmental Projects & Misc.	[22]	5,193,645.28	3,292,440.00
Membership Fees		500.00	1,250.00
Deutsche Bank-Award Money		-	3,048,067.00
Investment		1,655,506.20	-
TOTAL ₹		188,384,669.00	364,503,276.00
PAYMENT			
INDIAN SECTION			
EARMARKED DONATIONS	[23]	85,236,419.90	60,257,371.00
GOONJ PROGRAMME	[24]	25,594,925.63	13,341,496.00
FOREIGN SECTION			
EARMARKED DONATIONS	[25]	18,362,704.00	25,839,218.00
GOONJ PROGRAMME	[26]	7,306,898.85	4,904,405.80
Loan & Advances (Net)		7,336,981.55	2,353,426.00
Non -Recurring Capital Expenditure		29,232,640.00	20,985,706.00
Investment		-	221,511,428.00
Cash in Hand		255,975.00	254,531.00
Cash at Bank			
(a) HDFC BANK		1,991,879.91	10,573,984.00
(b) PUNJAB & SIND BANK		308,880.54	296,967.00
(c) Yes Bank		12,757,364.03	4,184,743.62
TOTAL ₹		188,384,669.00	364,503,276.00

Significant Accounting Policies and Notes to Accounts [27]
The schedules referred to above form an integral part of the
Receipts & Payment Account
IN TERMS OF OUR REPORT OF EVEN DATE

For & on behalf :
S.SAHOO & CO.
Chartered Accountants

[CA.Subhajit Sahoo, FCA, LLB]
Partner
Firm No. 322952E
MM No. 057426

Place: New Delhi
Date : 15.10.2016



For & on behalf of
Goonj

Anshu Gupta
President

For GOONJ

Ajay Kumar Sharma
Secretary



GOONJ.. a voice, an effort

Note of Thanks to all our contributors and supporters

*Every year as we grow and spread our work.
We are overwhelmed by the love and support of people from all walks of life,
who carefully follow our posts and do's and don'ts about giving.
We take this opportunity to thank hundreds of individuals, corporates, institutions
and agencies who have stood by us over the years.*

GOONJ.. (H.O.)- J-93, Sarita Vihar, New Delhi- 110076

Tel.- 011-41401216, 26972351

Email- mail@goonj.org Website- www.goonj.org

**Goonj's City Offices - Delhi, Mumbai, Bengaluru, Hyderabad, Kolkata
Patna, Rishikesh, Chennai**



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